

FORREST JONES

Chief Investment Officer | Chief Financial Officer | Founder & CEO, Proverbs 1821 Consulting | Head of Capital Formation | Hedge Fund Manager, CHFP | Hedge Fund Manager, CHFP | AI-Driven Investor Relations

Montgomery, TX · (832) 562-1355 · forrestjones2010@gmail.com · linkedin.com/in/forrest-jones-b86a24235

PROFESSIONAL SUMMARY

Senior capital markets executive and Head of Capital Formation with 30+ years driving investor relations, Reg D 506(b)/506(c) capital raises, and revenue operations across oil & gas, real estate, private equity, and government-backed contracts. Personally responsible for \$10B+ in capital raised — \$9B in the public markets and \$1B in private equity and venture capital, spread across 40 companies, some now public and some still private. Currently serves as Chief Investment Officer across the Blackwater group (Investment Group, Evaluations Group, and Forensics), as founder and Chief Executive Officer of Proverbs 1821 Consulting LLC, and as Chief Financial Officer for six active portfolio companies — Ares Robotics, Genvor, The Oasis of Texas, US Standard Capital, Solomon Energy of Texas, and Colossus Strategic Holdings — providing continuous financial leadership across multi-industry capital structures, with the flexibility to engage in a fractional CFO capacity when the contract calls for it. Brings hedge fund manager-level discipline as a Certified Hedge Fund Professional (CHFP) to fund structuring, LP/GP relations, and capital allocation. Classically trained programmer since 1996 with a recent (2022) AI Software Engineering degree from The Flatiron School (NYC), and fluent in deploying Claude (Anthropic) integrations, GoHighLevel automation, and Meta Ads at scale to compress sales cycles and accelerate accredited investor acquisition. Operates as a full-stack capital markets professional — equally credible across the deal table, the dialer, and the codebase.

CORE COMPETENCIES

Capital Formation & Investor Relations Leadership — Reg D 506(b)/506(c) offerings, PPM structuring, accredited investor targeting

Investor Operations & Multi-Mandate Capital Raising — Concurrent sponsor engagements, pipeline management, cross-firm compliance coordination

Hedge Fund Management & Fund Operations (CHFP) — Fund structuring, LP/GP relations, capital allocation, investor reporting

AI-Powered Sales & IR Operations — Anthropic / Claude API integrations, AI notetaking, AI-driven CRM workflows

MarTech & Automation Stack — GoHighLevel Power Dialer, smart lists, workflows, API tokens; Meta Ads campaign architecture & lead gen

Full-Stack Software Development (since 1996) — CRM builds, sales automation, data pipelines, API integrations

Energy & Real Estate Capital Markets — Oil & gas offerings (20+ yrs), real estate PPMs (25+ yrs), private equity funds

HNW / UHNW & Institutional Relationships — Family offices, federal employee TSP rollover strategies, repeat investor programs

Chief Financial Officer Leadership — Concurrent CFO engagements across 6 portfolio companies; financial strategy, capital structure, investor reporting; available in fractional capacity

Federal Contracting & Teaming — SAM.gov registered with CAGE code and UEI; capture strategy, teaming arrangements, and proposal development across DoD, DOE, DOJ and other agencies

Sales Leadership & Call Center Operations — Several fully operational call centers, US-based and international as the mandate requires; team building, KPI operations, B2B / B2C / institutional channels, fractional executive engagements

Languages — English (native), Mandarin Chinese (fluent), Spanish (fluent)

PROFESSIONAL EXPERIENCE

Chief Financial Officer

May 2026 – Present

Ares Robotics

- Lead an active \$10MM raise, owning investor targeting, materials, and the close.
- Serve as full Chief Financial Officer — financial strategy, capital structure, reporting cadence, and investor communications.

Capital Formation Lead

2026 – Present

Engage60

- Lead a \$1MM pre-seed raise for a short-form civic video platform — 60-second civic content with debate features, positioned for the 2028 election cycle.
- Investor targeting, materials, and close for a pre-seed round with a 10K-person waitlist already in place.

Founder & Chief Executive Officer

2025 – Present

Proverbs 1821 Consulting LLC

- Founded and lead the umbrella entity through which fractional CFO and Chief Investment Officer engagements are contracted and administered, consolidating multi-client advisory work under a single operating structure.
- Operate the firm as a registered federal contractor, holding its own SAM.gov registration, CAGE code, and Unique Entity ID (UEI).
- Partner with specialist firms — roofing and building trades, hazardous waste removal, and environmental evaluation among them — to pursue federal work they are not positioned to bid on alone, serving as the contracting vehicle and capture partner.
- Lead capture strategy, teaming arrangements, and proposal development for solicitations across DoD, DOE, DOJ, and other federal agencies.
- Bring partner firms into alignment with registration, compliance, and past-performance requirements so skilled operators compete on trade expertise rather than paperwork.

Chief Investment Officer

2025 – Present

Blackwater Investment Group, Inc. · Blackwater Evaluations Group · Blackwater Forensics

- Lead capital formation strategy for active Reg D 506(c) Series A Preferred offering, owning PPM structuring, investor targeting, and end-to-end raise execution.
- Architect and operate the firm's accredited investor acquisition engine in GoHighLevel — Power Dialer, segmented Houston-area smart lists, automated nurture workflows, and Private Integration Token API access.
- Deploy Meta Ads campaigns under 506(c) general solicitation rules, targeting niche accredited investor segments including federal employee TSP rollover prospects.
- Embed Anthropic Claude across the IR workflow — drafting offering language, qualifying investor inquiries, and accelerating document review cycles.
- Coordinate legal, compliance, and document infrastructure for an institutional-grade offering package targeting high-net-worth and ultra-high-net-worth investors.

Investor Operations & Capital Raiser

2024 – Present

Industry FinTech — Florida

- Engaged through Industry FinTech to execute capital raises across multiple investor relations contracts, building a proven track record of deployed capital and successful closings.
- Operate as a contract capital raiser supporting multiple sponsor mandates simultaneously — managing investor pipelines, qualification, and closing across distinct offerings.
- Coordinate cross-firm investor operations, balancing compliance, communications, and reporting standards across multiple concurrent engagements.

Senior Director of Investor Relations

Jan 2026 – Present

MH Development

- Lead investor relations and capital-raising strategy for active development initiatives in a fractional executive capacity.
- Manage investor pipeline development, communications cadence, and funding execution end-to-end.

Senior Director of Investor Relations | Chief Financial Officer

Jun 2025 – Present

Colossus Strategic Holdings

- Raised \$10MM in capital within first six months by executing multi-channel capital-raising campaigns.
- Owned investor onboarding, compliance coordination, and ongoing investor communications.
- Serve as full Chief Financial Officer — overseeing financial strategy, reporting, and capital structure; *available in a fractional CFO capacity when contract terms call for it.*

Senior Director of Investor Relations | Chief Financial Officer

Oct 2025 – Present

Solomon Energy of Texas LLC

- Funded \$5MM in 60 days for energy-focused investment initiatives.
- Supported deal structuring, investor targeting, and capital deployment strategy.
- Serve as full Chief Financial Officer — directing financial operations, capital allocation, and investor reporting; *functions in a fractional CFO capacity when the engagement calls for it.*

Investor Relations Manager | Chief Financial Officer

Jan 2025 – Present

US Standard Capital

- Lead investor relations for active private offerings.
- Manage prospect pipelines, accredited investor qualification, and closing process.
- Serve as full Chief Financial Officer — providing financial leadership, reporting cadence, and capital strategy; *available in a fractional CFO capacity when contract terms call for it.*

Director of Investor Relations | Chief Financial Officer

2018 – Present

The Oasis of Texas

- Direct investor relations and capital-raising strategy for large-scale real estate projects.
- Maintain long-term investor relationships and high repeat-investment participation.
- Serve as full Chief Financial Officer across an 8-year continuous engagement — overseeing financial operations, project capital structure, and investor reporting; *functions in a fractional CFO capacity when the engagement calls for it.*

Director of Investor Relations | Chief Financial Officer

2016 – Present

Genvor

- Led investor relations through capital raises and the IPO process.
- Coordinated investor communications and fundraising milestones across the offering lifecycle.
- Serve as full Chief Financial Officer across a 10-year continuous engagement spanning private capital and public-market transitions; *available in a fractional CFO capacity when the contract calls for it.*

TECHNOLOGY & AI STACK

AI / LLM: Anthropic Claude (API integration, Claude Code, prompt engineering, agentic workflows); AI notetakers (Fathom, Otter.ai, Plaud)

CRM & Automation: GoHighLevel (Power Dialer, Smart Lists, Workflows, Snapshots, PIT API), Twilio / LeadConnector

Paid Media: Meta Ads Manager (campaign architecture, audience targeting, lead-gen funnels under 506(c) rules)

Development: Full-stack programming since 1996; AI Software Engineering degree — Flatiron School, NYC (2022); CRM, sales automation, and data systems builds

EDUCATION, CERTIFICATIONS & TRAINING

Certified Hedge Fund Professional (CHFP) — [Hedge Fund Group](#) · Industry-recognized designation in hedge fund strategy, structuring, and operations

AI Software Engineering Degree (2022) — [The Flatiron School, New York, NY](#) · Classical training in applied AI and full-stack engineering

Bachelor's Degree — [Lamar University, Beaumont, TX](#) (2006)

Continuous Self-Directed Development — [Programming since 1996](#) · Ongoing study in capital markets, AI integration, and automation tooling